

# AJ WACHNIN

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Austin, Texas 78750

## EDUCATION

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**The University of Texas at Austin** Bachelor of Science and Arts, Neuroscience December 2023  
Minor in Professional Sales & Business Development  
Pre-Health Professions Certificate  
Overall GPA: 3.82

## EXPERIENCE

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**Memory and Aging Lab** –*Research Assistant*; Austin, TX May 2023 - Present

- Investigate association between sleep architecture and memory performance across different age groups using novel, at-home, Skintronics EEG
- Operate EEG equipment to record and monitor neural activity during memory tasks, conduct & score cognitive assessments, collect and manage data, recruit participants, etc.

**Friends of Fort Liberté** – *Volunteer Medical Scribe*; Fort Liberté, Haiti January 2023

- Scribed for Dr. Brian Puckett and filled prescriptions in a clinic pharmacy during a medical service trip
- Assisted in treating patients with hypertension & diabetes, typhoid, malaria, scabies, malnutrition, bone fractures, traumatic wounds, STDs, and other infections, etc.

**Tarrytown Pharmacy** –*Pharmacy Technician*; Austin, TX June 2022 – December 2022

- Worked alongside licensed pharmacists to provide excellent service within high-volume independent retail pharmacy
- Answered customer questions regarding refills, insurance troubleshooting, and status updates on prescriptions

**Ontic Protective Intelligence** – *Marketing & Operations Intern*; Austin, TX May 2021 – May 2022

- Created and published Salesforce marketing analytics reports for the marketing & sales teams
- Analyzed marketing channel data (newsletter, webinars, whitepapers, social media, etc.) and presented to management
- Conducted client and VC research for presentations used by the President & CEO in roundtable discussions

**Shadowing** – Austin, TX June 2020 – Present

- Shadowed anesthesiologist and orthopedic surgeon in OR for 25+ hours during procedures such as shoulder arthroplasty, ACL & MCL reconstruction, bicep tenodesis, skin graft on an amputated leg, rotator cuff repair, meniscus repair, etc.
- Shadowed Family Medicine Practitioners for 30+ hours and observed sick patient care, sports physicals, routine injections, telehealth visits, clinical trials onboarding, pain management, etc.
- Learned from doctors like Dr. Chris Larson and Dr. Cliff Porter about the advantages of the Direct Primary Care business model

## LEADERSHIP EXPERIENCE AND ACTIVITIES

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**Texas Longhorn Pharmacy Association** – *Distinguished Member* Fall 2021 – Spring 2022

- Led initiative to educate members about career opportunities in the pharmaceutical and biotech industries
- Active in officer discussions and meetings as well as professional development events

**UT Business Ethics Team** – *Co-founder and Secretary* Spring 2021 – Spring 2022

- Co-founded a club with the primary goal of reinforcing ethical values in the next generation of business leaders
- Collaborated with other members of the executive leadership team on presentations and group communications

**Alpha Kappa Psi Iota** – *Professional and Rush Committees* Spring 2021 – Spring 2022

- Led and organized fundraising events for Caritas of Austin, a nonprofit focused on ending homelessness
- Developed presentations for a stock pitch in the healthcare sector and a product pitch in the food/restaurant sector

## ACADEMIC PROJECTS

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**Pharmaceutical Sales Analysis with Data Visualization** Fall 2023

- Leveraged Tableau for analysis of pharmaceutical sales data to identify sales trends and product performance

**Nanotechnology Clinical Trials Protocol** Spring 2020

- Designed and developed a theoretical nanoparticle model to combat non-small cell lung adenocarcinoma
- Developed corresponding clinical trial protocol and presented resulting study data to mock Institutional Review Board

## ADDITIONAL INFORMATION

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**Applications:** Microsoft Office Suite, Tableau, RStudio, WordPress, Marketo, Salesforce

**Certifications:** Microsoft Office Certification, L1 MRI Certification, CITI Behavioral Research Certification

**Other Interests:** Sleep Science, Nutrition, Fitness, Mixed Martial Arts, Triathlon, Basketball, Surfing, Travel, Podcasts